# ROCKET BOOST YOUR CUSTOMER ACQUISITION, ENGAGEMENT, AND LTV



# 8 BOLD STRATEGIES FOR BRANDS TO LEVERAGE WEB 3





## 1) IMPLEMENT A LOYALTY PROGRAM USING BLOCKCHAIN-BASED TOKENS

Increase customer engagement by providing a more secure and transparent way for customers to earn and redeem rewards for their loyalty to your brand. Tokens ensures that the rewards earned by customers are tamper-proof and cannot be altered.

## 2) UTILIZE SMART CONTRACTS TO AUTOMATE SUPPLY CHAIN PROCESSES

Grow transparency and trust in your brand, as customers can see where their products are coming from. Smart contracts can be used to automate and streamline the process of tracking products from the manufacturer to the consumer.





## 3) DECENTRALIZED MARKETPLACES W/ NFTS FOR DIGITAL PRODUCTS

Develop customer engagement providing a new way to collect and trade digital products. Non-Fungible Tokens (NFTs) increase LTV by providing a way for customers to own scarce digital assets like music, art, and videos and resell their products in the future.

#### 4) BLOCKCHAIN-BASED DIGITAL IDS TO AUTHENTICATE CUSTOMERS

Elevate customer engagement by allowing consumers to easily access and manage their personal information, as well as increase security by reducing the risk of identity fraud.





## 5) OFFER BLOCKCHAIN-BASED PAYMENTS

Expand customer acquisition by reaching new clientele who are interested in using cryptocurrency like Bitcoin and Ethereum as an alternative form of payment for goods and services.

## 6) UTILIZE BLOCKCHAIN-BASED DATA STORAGE

Providing a more secure and transparent way for customers to store and share their personal information. Using a distributed ledger system to ensure the integrity and security of the stored data.





## 7) APPLY TOKEN-BASED INCENTIVES FOR CUSTOMER REFERRALS

Multiply customer acquisition by incentivizing existing customers with tokens, which can be a form of cryptocurrency or a brand-specific token as a reward for referring friends and family to your brand.

#### 8) CREATE A DECENTRALIZED AFFILIATE PROGRAM

Expand customer acquisition by reaching a wider audience, as anyone with an internet connection can participate. Providing decentralized and equitable way for affiliates to earn commissions.

